

NO. OF STORES : 1,627

## FACT SHEET 4Q15

LPP is an international retail company based in Gdańsk with over 20 years of experience in designing and selling clothes and accessories. At the end of 2015 the Company owned five well-known fashion labels: RESERVED, Cropp, House, MOHITO and SiNSAY, each in mainstream price range. Since February 2016 LPP is developing its premium brand – Tallinder.

LPP's stores are located in 17 countries around the world, however revenues from Poland constitute around 60% of group sales. LPP employs over 20,000 people.

The Company does not have own factories. The majority of the production is sourced from the Far East.

### SHAREHOLDERS

As at 30.12.2015	shares	%	votes	%
Marek Piechocki	175,498	9.6%	875,498	27.3%
Jerzy Lubianiec	175,000	9.6%	875,000	27.2%
Forum TFI	200,728	11.0%	200,728	6.2%
Treasury Shares	18,978	1.0%	0	0.0%
Free-Float	1,260,919	68.9%	1,260,919	39.3%
<b>TOTAL</b>	<b>1,831,123</b>		<b>3,212,145</b>	

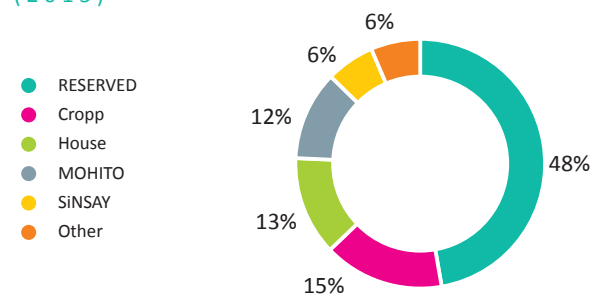
### STOCK DATA

Price (30.12.2015)	5,555	EPS (2015)	194
Min (1Y)	5,230	DPS	32
Max (1Y)	8,099	Div Yield (%)	0.6
Mkt Cap (PLN m)	10,172	Ticker	LPP
Free-Float (PLN m)	7,004	Bloomberg	LPP PW
Book Value (PLN m)	1,890	Reuters	LPPPWA

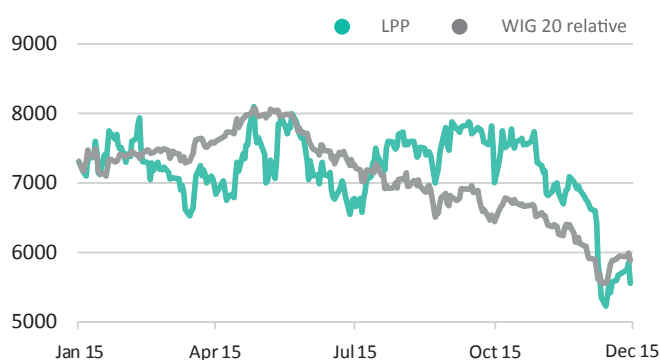
### INVESTMENT THESIS

- New brands and new markets development should translate into 15% p.a. floorspace growth in the medium-term.
- Dynamic e-commerce growth.
- Efficient business model.
- Cash generation allows for sustaining dividend payments.
- Experienced executives with long- term vision.

### REVENUES SPLIT BY BRANDS (2015)



### SHARE PRICE PERFORMANCE



### REVENUES SPLIT BY COUNTRIES (2015)

