LPP

2Q23/24 RESULTS PRESENTATION

GDAŃSK, 22 SEPTEMBER 2023

RESERVED CROPP HOUSE MOHITO sinsay

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01

KEY CORPORATE EVENTS

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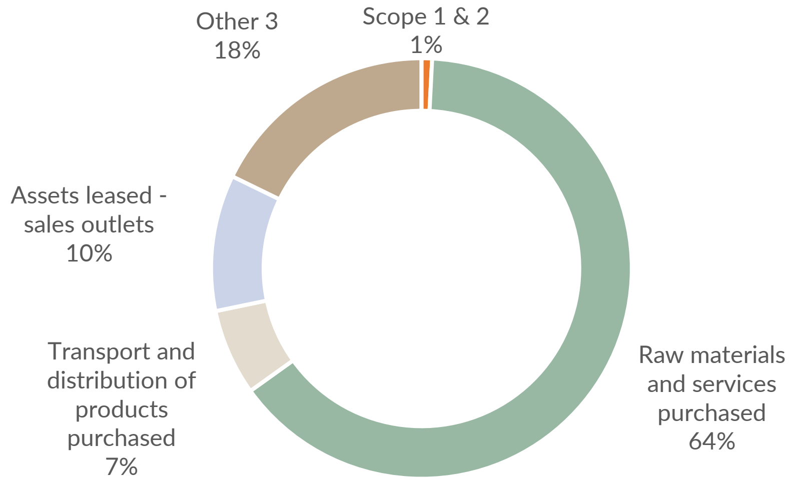
LPP's decarbonisation plan approved by SBTi

In July 2023, LPP became the first Polish apparel company with the decarbonisation plan approved by the **global Science Based Targets (SBTi)** initiative supporting the private sector in efforts aimed at combating global warming.

The certification obtained by LPP confirms that the targets adopted by the Company are compliant with the provisions of the Paris Agreement, i.e. a strive to limit global warming to no more than 1.5°C.

CARBON FOOTPRINT (GHG)

(Data for 2022/23)



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Reducing greenhouse gas emissions

	SCOPE 1 AND 2	SCOPE 3
TARGET	**42%** reduction of greenhouse gas emissions by 2030 (2021 as base year).	1) 51.6% reduction of greenhouse gas emissions resulting from purchased goods and services per unit of product purchased by 2030 (2021 as base year). 2) Engagement and cooperation with business partners responsible for 21% of emissions covering upstream transportation and leased assets in developing their own reduction targets by 2027.
ACTIVITIES	Increasing the share of electricity from RES, reduction in energy consumption, increasing the share of electric and hybrid vehicles in the company's own vehicle fleet.	**Goods and services purchased:** 1) higher share of materials with a lower carbon footprint e.g. Cotton made in Africa, recycled polyester, certified viscose e.g. Lenzing, 2) selection of factories and production markets with a more favourable energy mix. **Leased assets (stores, warehouses, offices):** cooperation with landlords e.g. electricity from renewable sources in stores and warehouses, telemetry. **Transport and distribution from supplier to warehouse:** alternative energy sources in transport (mainly by sea) - engagement of shipowners.

adopting a sustainable development strategy
2019

first independent calculation of the total carbon footprint
2021

approval of the decarbonisation plan by SBTi
2023

achievement of the targets set
2030

2025 - COMMITMENT TO REVIEW THE TARGETS

Cooperation of Reserved with the "BOLESŁAWIEC" ceramics factory

Reserved limited home line collection available online and in selected traditional brand stores in Poland.

The collection comprises of unique ceramic products (tableware), home textiles (decorative pillowcases, blankets) and clothing true to the Bolesławiec patterns.

We support of domestic entrepreneurs and promote of local craftsmanship also abroad.

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Strong "Back to school" effect

Good response to new collections. The most popular categories include sweatshirts, jackets and trousers.

Maintaining low prices as a response to current consumer trends.

"Back to school" more popular offline. More than 20% YoY growth in Sinsay, single-digit YoY increases in Cropp and House (data for 21.08-10.09).

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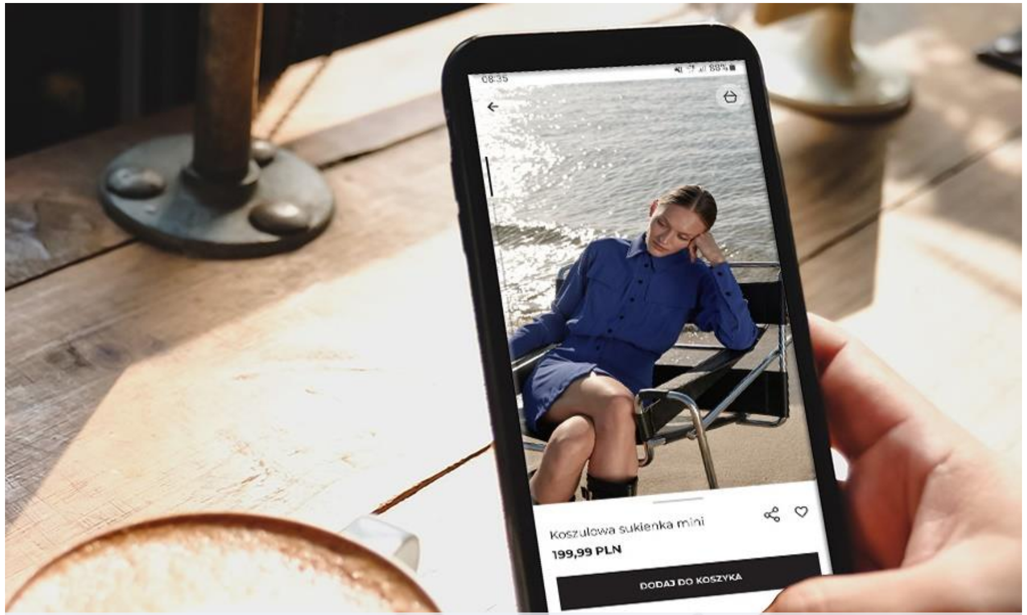
Introduction of instalment payments in e-commerce

Various forms of payment and delivery

Payment
credit card, payment on delivery, PayU payment, PayU free instalments (new), BLIK, PayPal, PayPo payment, Klarna, Google Pay, Apple Pay.

Delivery
pick-up at the store, courier (home delivery), pick-up at DHL POP (e.g. Żabka, Shell), GLS DPD and InPost parcel lockers.

Free delivery to traditional stores and for orders above a certain amount in each brand (e.g. PLN 200 in Reserved and PLN 140 in Sinsay).



Further development of mobile apps.
At the end of 2Q23/24, apps were available for:

RESERVED
Poland, Germany, Romania, Czech Republic, Slovakia, Hungary

sinsay
Poland, Romania, Czech Republic, Slovakia, Hungary, Bulgaria

Opening of the second Reserved store in the United Kingdom

Second London store launched on **29 August 2023** with floorspace of **1,983 m²**.

The first store in the new concept.

Westfield Stratford City Shopping Centre in East London is one of the most popular malls in the UK (ca 50 million shoppers per year vs. 100 million in Oxford Street).

Further expansion in the United Kingdom (London), one of the most important places for building Reserved brand recognition.

The next two stores with a total floorspace of 3,915 m² will be launched at the end of September 2023.

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minimalist design, **enhanced** product **visibility**

improved energy efficiency - use of reflected light effect, optimised energy management through a telemetry system

resignation from display windows in shopping centres in favour of a wide opening along the entire length of the display wall

increased **functionality** aimed at staff comfort and **efficient customer service**

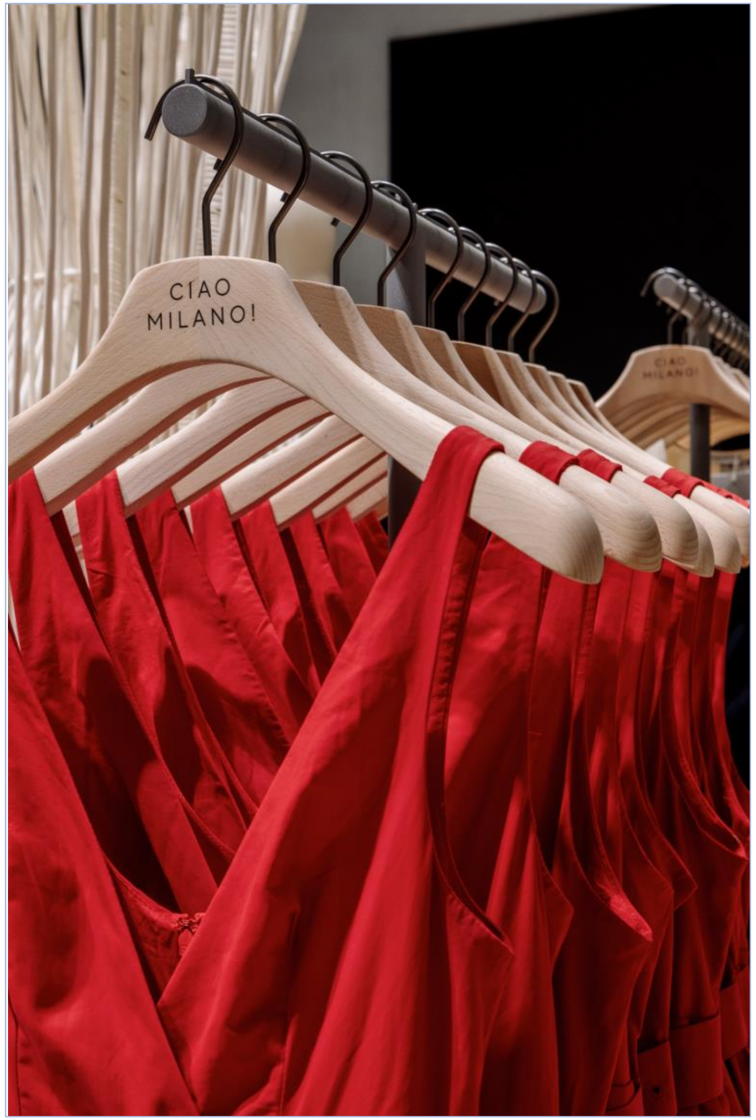
designed by the Polish studio (promotion of the local character of the brand, source of inspiration - Polish landscape)

New concept of Reserved stores

Debut of the Reserved store in Italy (Milan)

15 September 2023 - opening of the first store in Milan with the floorspace of **1,230 m^2** (women's collection solely). The launch of the Reserved store in Italy combined with the limited **Ciao Milano!** collection.

Reserved debut store is located in the most important shopping street, **Corso Vittorio Emanuele II** (near the Duomo di Milano cathedral) in the heart of Milan.



Expansion in Italy via new **Reserved stores** (in 1H24/25) and **the debut of the Mohito brand** (in 1H24/25) in Milan. In total, at the end of 1H24/25 more than 20 stores will operate in Italy, including Sinsay brand stores.

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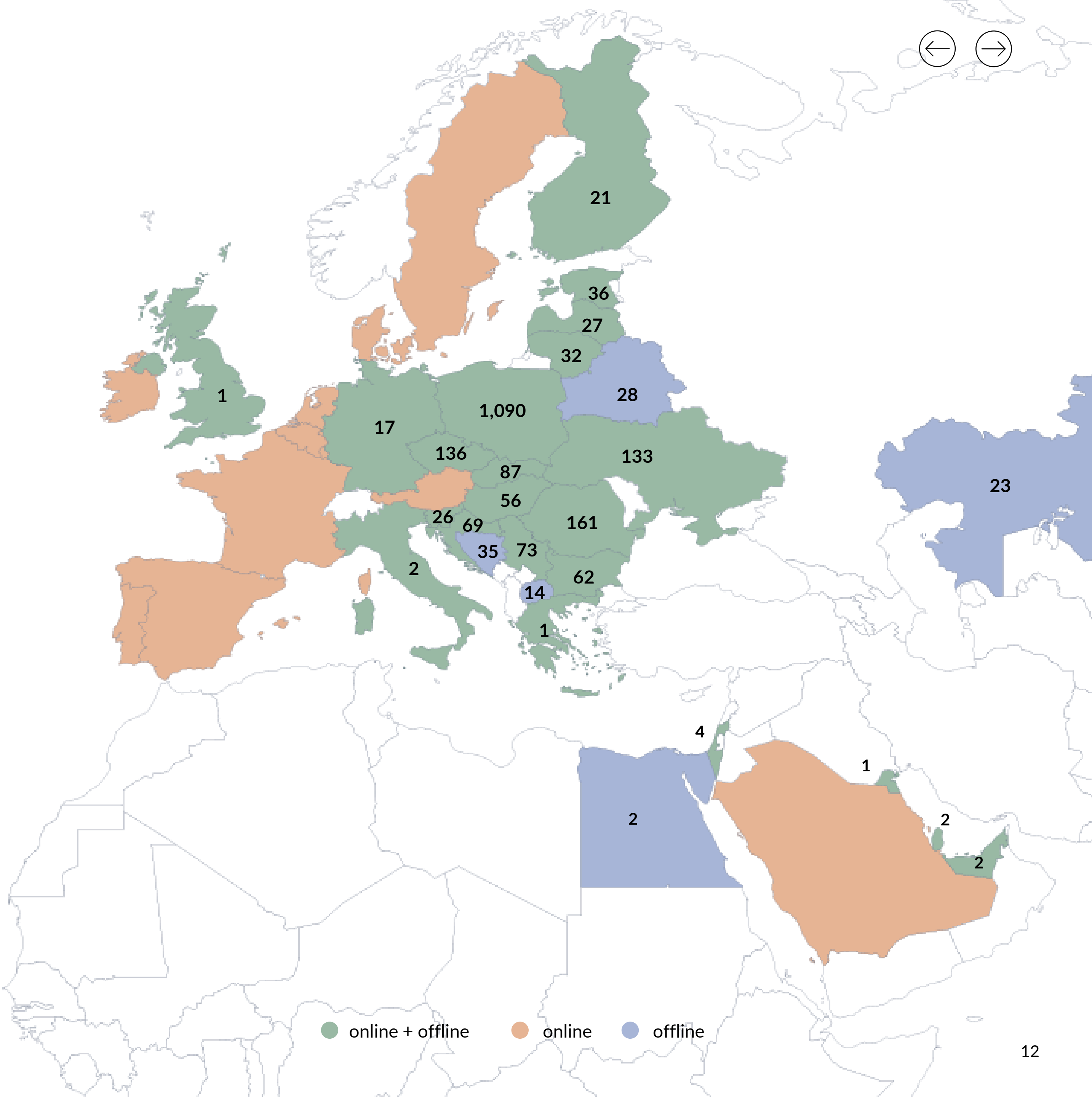
Over 2,000 stores

As at 31.07.2023	No. of stores	YoY
LPP GROUP	**2,141**	**+ 385 ↑**
Poland	1,090	+ 106 ↑
Abroad	1,051	+ 279 ↑



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02

2Q23/24 FINANCIAL RESULTS

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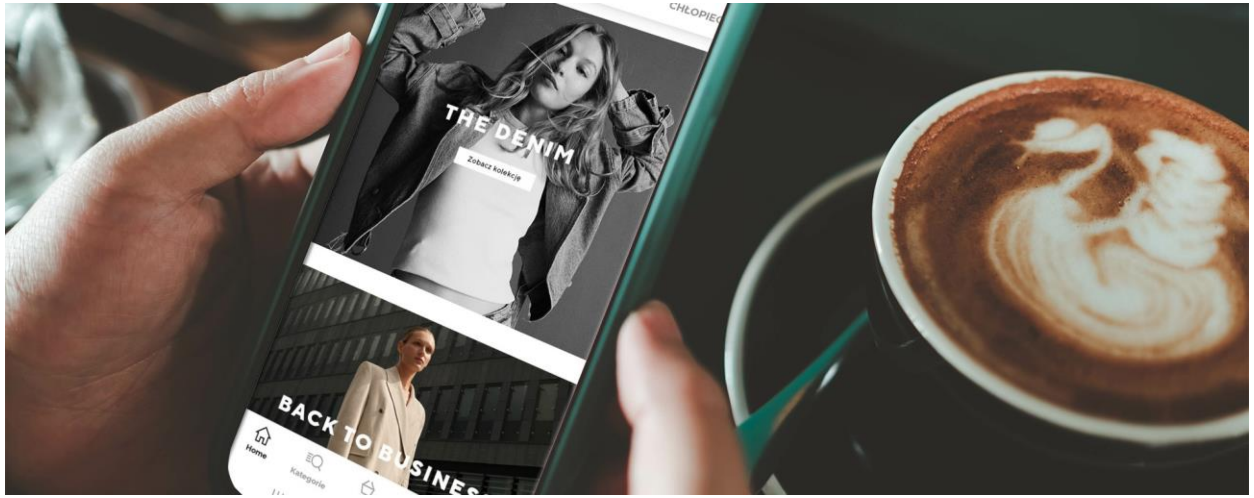
Towards omnichannel

39
countries

+11.4%
Group revenues



OFFLINE

+19.7%
revenues

+25.2%
m^2

+0.6%
LFLs

27
countries

ONLINE

34
countries

-8.8%
revenues

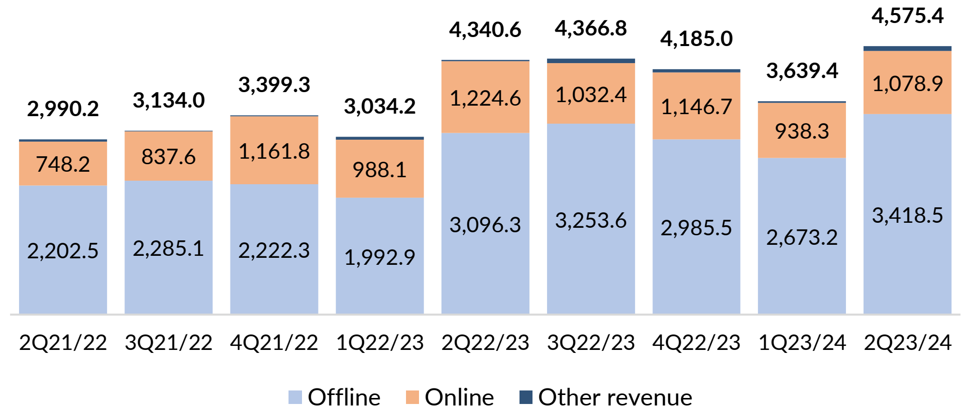
Data for 1H23/24.

Strong offline sales

- Group revenues in 2Q23/24 increased by 5.4% YoY, mainly due to growth in offline sales (+10.4% YoY), as a result of the opening of 81 new stores and positive LFLs in Mohito and Reserved.
- Double-digit sales growth in Sinsay brand, driven by expansion of sales network and the economic climate favourable for the value-for-money segment.
- Stable sales of Reserved brand in traditional stores, a YoY decline in omnichannel as a result of online trends.
- Strong sales dynamics in Mohito brand due to positive LFLs in stores and growth in online sales (share of online sales at 29.6% - highest among all brands).
- Slight declines at Cropp and House due to a high base effect (customers from Ukraine).
- The Group omnichannel revenues/ m^2 in 2Q23/24 amounted to PLN 850/ m^2, down 12.5% YoY. Decline in the Group offline sales/ m^2 by 18.8% to PLN 624/ m^2.

GROUP REVENUES

(PLN m)



OMNICHANNEL REVENUES

(PLN m)

	2Q22/23	2Q23/24	YoY
LPP GROUP	**4,340,6**	**4,575,4**	**5.4%**
Sinsay	1,685.3	1,966,3	16.7%
Reserved	1,582.3	1,475.6	-6.7%
Cropp	390.0	386.5	-0.9%
House	354.2	320.4	-9.5%
Mohito	309.2	348.7	12.8%

Difference between Group revenues and brand revenues consists of other revenues.

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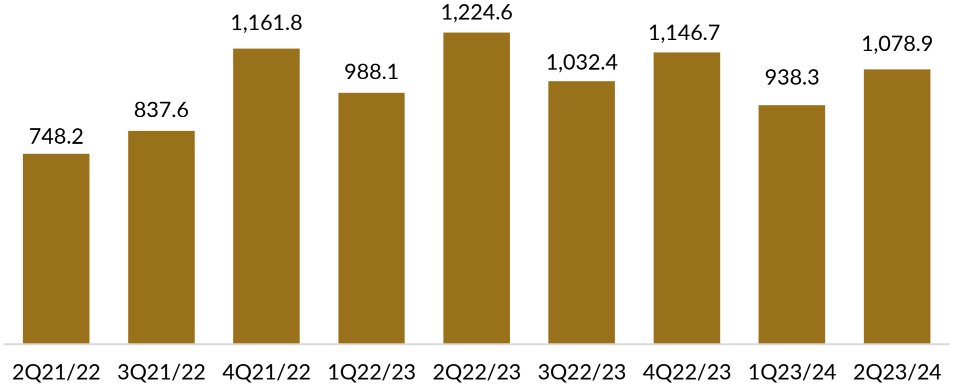
Over a billion online sales in the quarter

- 11.9% YoY lower online sales due to a slowdown in e-commerce and increased customer interest in shopping in traditional stores.
- Mohito as the best-selling online brand (growth of 8.4% YoY). Share of online at ca 30% of the brand's revenues.
- Online sales in 2Q23/24 accounted for 26.1% of revenues from Poland (22.5% in 2Q22/23) and 28.2% of the Group's revenues (28.2% in 2Q22/23).
- Stable online sales in Poland due to brand recognition and launched applications. In Poland, those applications generated over 50% of online sales. Decline in foreign revenues among others, due to reduced marketing expenses.

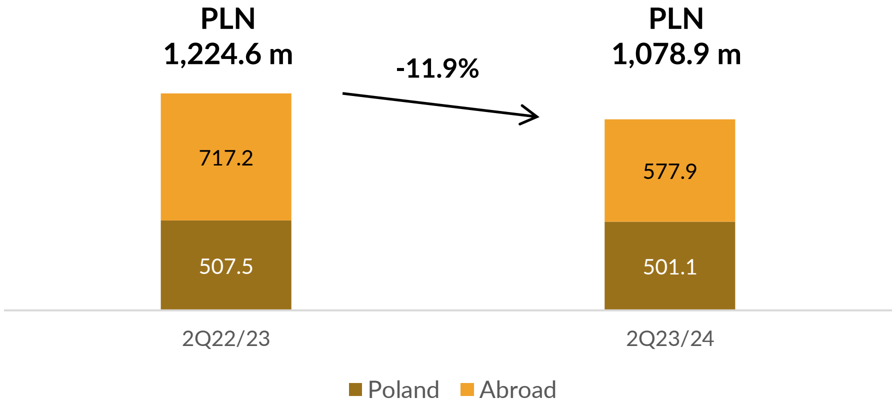
ONLINE SALES

(PLN m)



ONLINE BY REGION

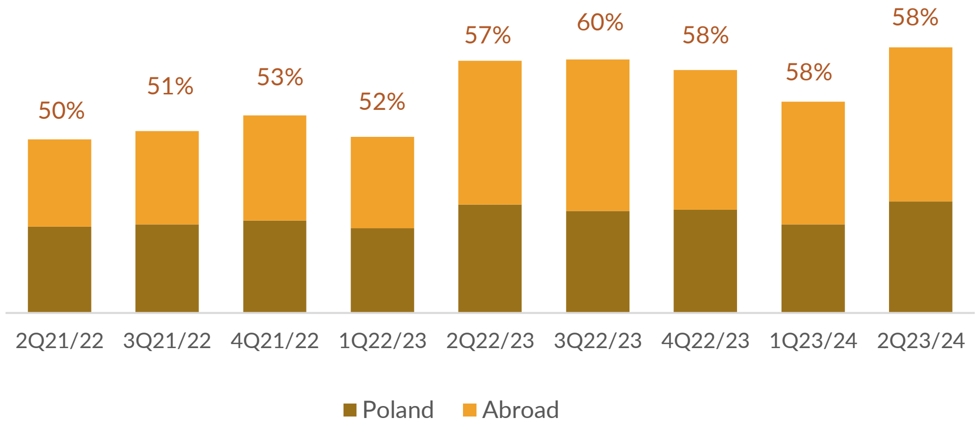
(PLN m)



Foreign markets as a source of revenue growth

- In 2Q23/24 sales on foreign markets were higher than in Poland and accounted for 58.0% of Group's revenues vs. 57.0% in 2Q22/23.
- Growth of revenues on foreign markets (+7.2% YoY) higher than in Poland (+3.0% YoY) due to stronger floorspace growth.
- The highest revenues in 2Q23/24 were recorded in three countries outside of Poland: Romania, Ukraine and the Czech Republic.
- Significantly higher development of floorspace on foreign markets (+34.3% YoY) due to dynamic growth mainly in Romania, the Czech Republic, Serbia and Ukraine (low base in 2Q22/23 for this market).
- A high 15.3% YoY increase in floorspace in Poland due to expansion of Sinsay brand in retail parks in smaller towns.

SHARE OF FOREIGN SALES IN REVENUES



2Q23/24 FLOORSPACE

(by region)

ths. m^2	2Q22/23	2Q23/24	YoY
LPP GROUP	**1,459.3**	**1,826.7**	**25.2%**
Poland	699.8	806.7	15.3%
Abroad	759.5	1,020.0	34.3%

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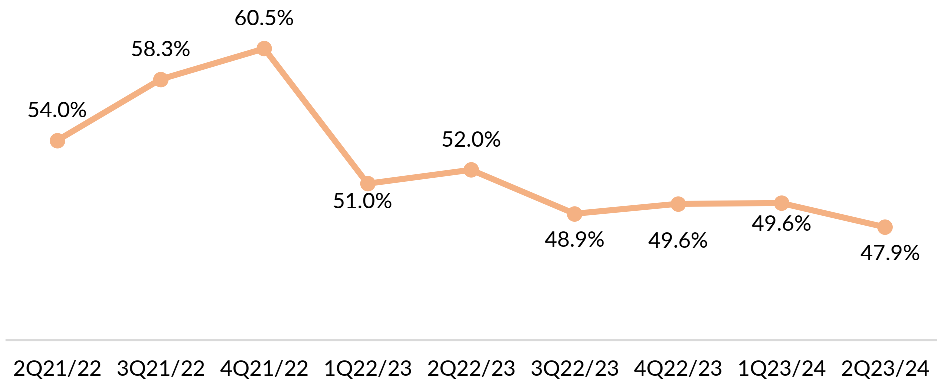
Significant inventory reduction YoY

- A 29.7% YoY decline in inventory level due to the effective promotional policy and termination of sell-offs of older collections.
- A 43.9% YoY decline in inventory/ m^2 to PLN 1,722/ m^2 (close to optimal) due to further improvements in goods management and work on accelerating turnover (improvement in rotation from 175 days in 2Q22/23 to 122 days in 2Q23/24).
- The Autumn/Winter 2023/24 collection accounted for ca 72% of the inventory and the Spring/Summer 2023 - for 20% of the inventory (mostly sold out as of today).
- Gross profit margin in 2Q23/24 4.0 pp. lower YoY due to:
  - higher share of Sinsay brand, which records the lowest margins, in the Group revenues,
  - promotional campaigns supporting the sale of surplus goods from 2022 collections,
  - less favourable YoY USD/PLN FX rate.

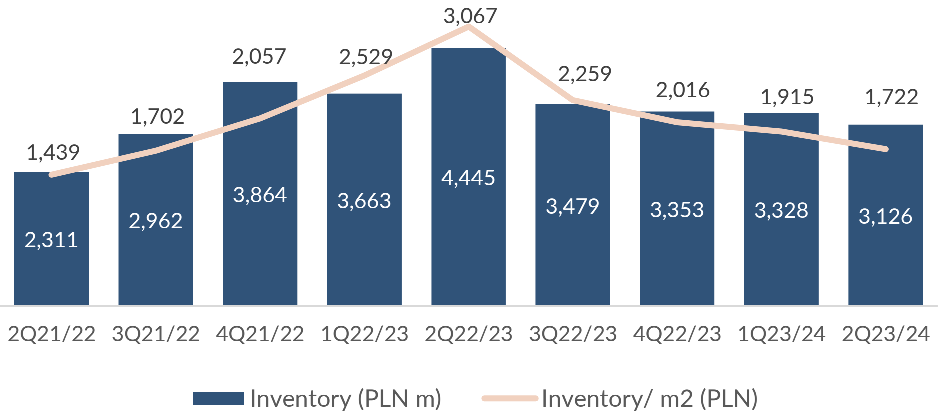
QUARTERLY GROUP GROSS PROFIT MARGIN



Gross profit margins in 3Q22/23 and 4Q22/23 restated as part of the PFSA recommendation.

INVENTORY AND INVENTORY/ M²

(data until the end of 2021/22 before restatment)



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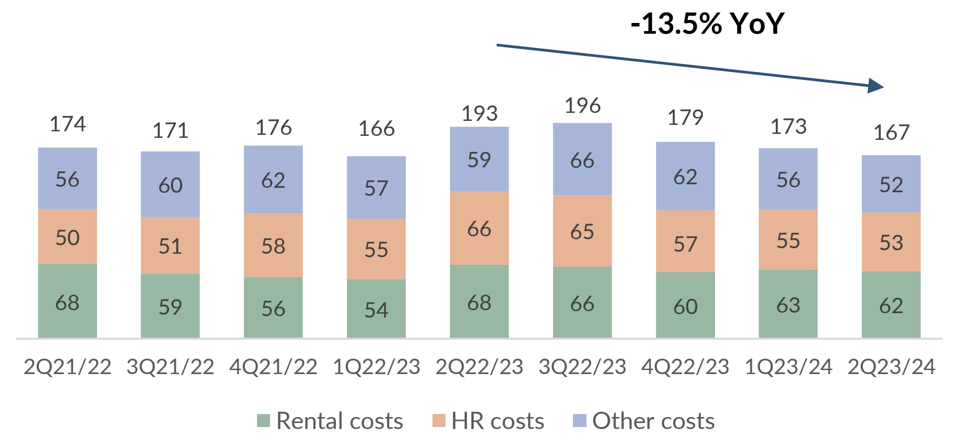
Significant YoY decrease in SG&A costs/ m²

- A YoY decline in rental costs/ m² → resulting from a higher number of launched Sinsay brand stores at lower rentals and a favourable YoY EUR/PLN FX rate.
- YoY decline in personnel costs/ m² → reduction in man-hours in stores despite an increase in minimum wage.
- YoY decrease in other costs/ m² → optimisation of energy consumption and third-party service costs.
- A 27.5% YoY decrease in SG&A costs/ m² → savings in operating costs of traditional and online stores (lower YoY marketing, transportation, e-commerce and logistics expenses).
- As a result, share of SG&A costs in revenues decreased from 42% in 2Q22/23 to 35% in 2Q23/24.
- In 2Q23/24, costs of stores amounted to PLN 901.1m, +3.9% YoY and HQs and e-commerce costs – to PLN 678.7m, -27.8% YoY.

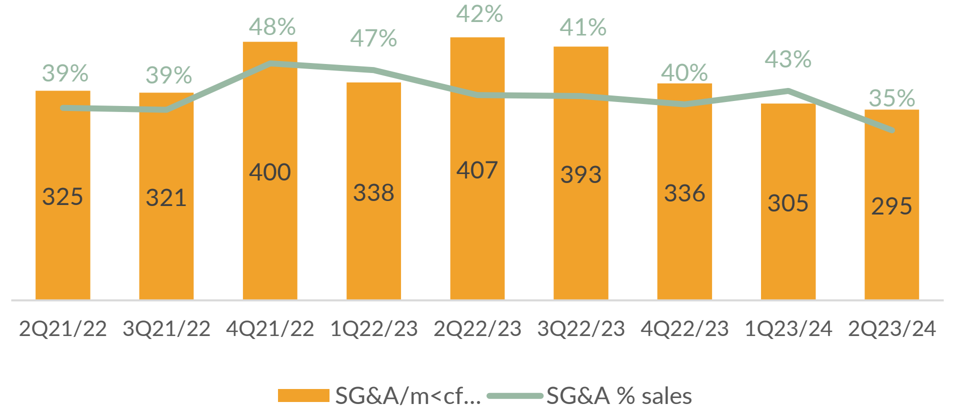
COST OF OWN STORES/ M²

(IAS17)



SG&A COSTS/ M²

(IFRS16)



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Changes in historical results

- In connection with the PFSA's recommendation, a change took place with regard to write-offs related to:
  - tangible fixed assets in Russia (mostly stores),
  - tangible fixed assets in Ukraine (mostly stores),
  - inventories in Ukrainian stores.
- The change resulted from different approach to IAS10 “Events after the reporting date” than applied by the company.
- The recommendation does not change the amount of write-offs, but the timing of their recognition. Restatement of write-offs from 4Q21/22 to 2Q22/23.
- The 3Q22/23 and 4Q22/23 results were restated in accordance with the PFSA recommendation, details in the Databook, available on the Company website. Further explanations can be found on the back-up slides.

2022/23 profit reduction of PLN 608 million

PLN m, IFRS16	2022/23 (before restatement)	Data restatement	2022/23 (after restatement)
Sales	15,926.5		15,926.5
EBIT	1,459.7	-275.3	1,184.4
Net profit (continuing operations)	1,144.2	-275.3	869.0
Net profit (discontinued operations)	-50.7	-333.2	-383.9
Net profit of the parent company	1,095.2	-608.5	486.7

2021/22 profit increase of PLN 608 million

PLN m, IFRS16	2021/22 (before restatement)	Data restatement	2021/22 (after restatement)
Revenues	11,338.8		11,338.8
EBIT	1,128.1	275.3	1,403.4
Net profit (continuing operations)	725.3	275.3	1,000.6
Net profit (discontinued operations)	228.2	333.2	561.4
Net profit of the parent company	953.5	608.5	1,562.0

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Over PLN 0.6 bn EBIT in the quarter

- Single-digit YoY revenue increase due to new traditional store openings.
- Lower gross profit margin YoY due to: higher share of the Sinsay brand diluting the gross profit margin, promotional campaigns and unfavourable USD/PLN exchange rate.
- YoY decrease in SG&A costs resulting from the ongoing cost savings policy despite the continued expansion of the store network.
- In 2Q23/24, PLN 13.8m of inventory losses in stores and warehouses (PLN 14.6m in 2Q22/23 and PLN 117.9m write-offs of Ukrainian goods in line with the PFSA recommendation). In addition, in 2Q23/24, PLN 2.7m gain from the liquidation of IFRS16 contracts (PLN 8.2m in 2Q22/23).
- Less favourable YoY net financial activity in 2Q23/24 mainly due to FX losses (PLN -4.3m vs. PLN +237.0m in 2Q22/23) and higher interest costs on bank loans and bonds. In addition, in 2Q23/24 +PLN 6.9m reversal of discount due to revaluation of receivables due to the disposal of the Russian company.

PLN m, IFRS16	2Q22/23 (before restatement)	2Q22/23 (after restatement)	2Q23/24	YoY
Revenues	**4,340.6**	**4,340.6**	**4,575.4**	**5.4%**
Gross profit margin on sales	*52.0%*	*52.0%*	*47.9%*	*-4.0pp.*
SG&A costs	1,807.8	1,807.8	1,579.8	-12.6%
Other operating activity	-52.7	-327.9	-7.1	N/M
EBIT	**395.3**	**120.1**	**607.0**	**405.4%**
EBIT margin	*9.1%*	*2.8%*	*13.3%*	*10.5pp.*
Net financial activity	202.8	202.8	-40.8	N/M
Net profit from continued operations	**537.5**	**262.3**	**441.5**	68.3%
EBITDA	667.1	391.9	943.5	140.8%

YoY increases are shown in relations to the transformed data.

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Over PLN 0.5bn net profit in the first half

- Double-digit sales growth YoY due to new store openings and positive LFLs.
- YoY decrease in gross profit margin, mainly due to: higher share of the Sinsay brand diluting the gross profit margin, promotional campaigns and unfavourable USD/PLN exchange rate.
- YoY decrease in SG&A costs resulting from significant reductions in online stores costs.
- One-offs in other operating activity in 1H23/24: PLN 31.4m of inventory losses in stores and warehouses (PLN 23.0m in 1H22/23 and PLN 117.9m write-off of Ukrainian goods in line with the PFSA recommendation), PLN 10.2m gain on disposal of IFRS16 contracts (PLN 8.2m in 1H22/23).
- Less favourable YoY net financial activity in 1H23/24 mainly due to FX losses (PLN -47.4m vs. PLN +143.3m in 1H22/23) and higher interest costs on bank loans and bonds. At the same time, due to the update of the discount rate on receivables from the sale of the Russian company - an increase in financial income of PLN 14.2m.

PLN m, IFRS16	1H22/23 (before restatement)	1H22/23 (after restatement)	1H23/24	YoY
Revenues	**7,374.8**	**7,374.8**	**8,214.8**	**11.4%**
Gross profit margin on sales	*51.6%*	*51.6%*	*48.7%*	*-2.9pp.*
SG&A costs	3,226.4	3,226.4	3,127.6	-3.1%
Other operating activity	-65.1	-340.3	-35.0	N/M
EBIT	**512.4**	**237.1**	**837.7**	**253.3%**
EBIT margin	*6.9%*	*3.2%*	*10.2%*	*7.0pp.*
Net financial activity	160.4	160.4	-126.3	N/M
Net profit from continued operations	**564.8**	**289.6**	**553.3**	91.1%

EBITDA	**1,035.7**	**760.4**	**1,494.4**	**96.5%**

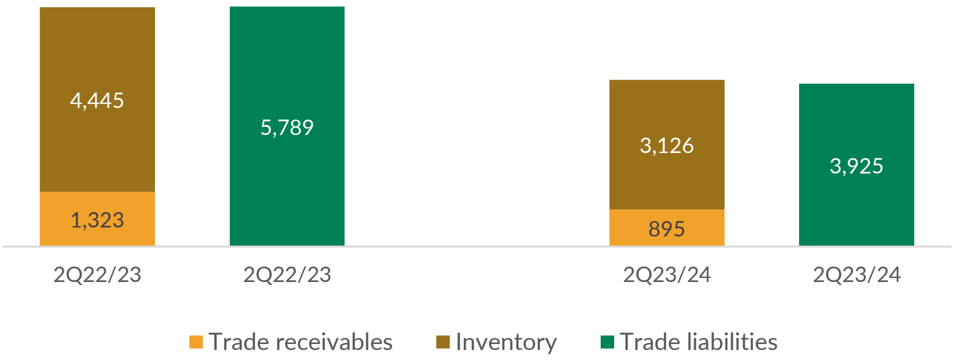
YoY increases are shown in relations to the transformed data.

Strong operating cash flows in the quarter

- Significant improvement in operating flows due to:
  - growth in pre-tax and depreciation,
  - decline in inventory (reduction of excess inventory from earlier quarters),
  - decrease in receivables (consistent repayment of receivables for Russian inventory).
- YoY normalisation of working capital - reduction in inventories and receivables, repayment of a significant part of trade liabilities. In 2Q22/23, a high balance of liabilities financing inventory purchased for eastern markets expansion.
- Return to negative cash cycle. YoY deterioration from -51 to -10 days due to:
  - considerably faster inventory turnover (from 175 to 122 days),
  - reduction of payment terms for trade liabilities (from 242 to 150 days),
  - stable receivables (ca 18 days).

WORKING CAPITAL

(PLN m)



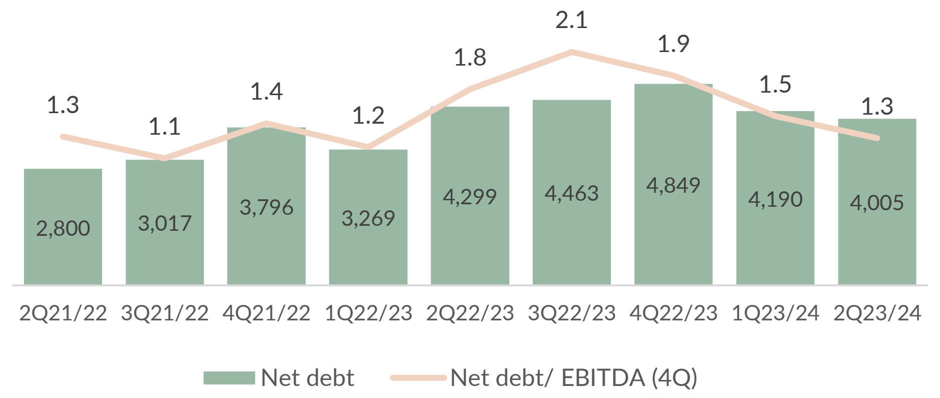
WORKING CAPITAL

PLN m, IFRS16	2Q22/23	2Q23/24	YoY
Working capital	-21	96	N/M
Cash cycle (days)	-51	-10	+41
Operating cash flows	-233	981	N/M

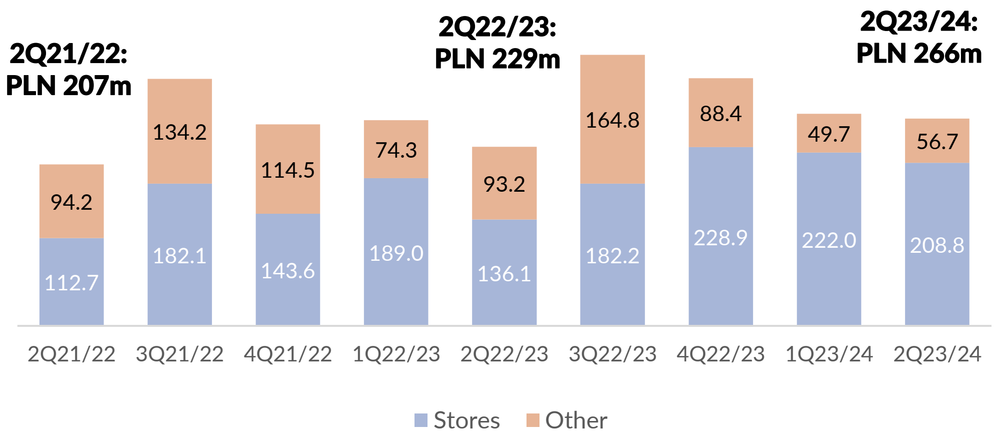
Safe net debt level

- At the end of 2Q23/24, net debt under IFRS16 amounted to PLN 4.0 bn due to:
  - higher use of long-term bank loans (PLN 0.5 bn),
  - lower use of short-term bank debt (PLN 0.5 bn),
  - higher finance leases due to new store openings (PLN 3.5 bn),
  - stable cash levels (PLN 0.8 bn).
- Net debt does not include PLN 0.6 bn in money market funds at the end of 2Q23/24 vs. PLN 1.4 bn at the end of 2Q22/23 (including security deposits).
- Lower YoY use of reverse factoring of PLN 2.1 bn in 2Q23/24 vs. PLN 3.7 bn in 2Q22/23 (consequence of lower inventories).
- In 2Q23/24, capex amounted to PLN 265.5m, i.e. +15.8% YoY. Store outlays at PLN 208.8m while infrastructure and IT outlays at PLN 56.7m (YoY decline due to completion of investment in logistics).

NET DEBT
(PLN m, IFRS16)



CAPEX
(PLN m)



IH23/24 executive summary

1. High dynamics of offline sales.
2. Maintaining cost saving policy.
3. 10% operating margin.
4. A billion of operating cash flows.
5. Safe debt level.

03

Plans for 2023/24 +

Positive outlook for the second half of the year

Offline sales growth of over ten percent

Online sales YoY growth of several percent

Autumn/Winter collections purchased at a more favourable USD/PLN FX rate

Positive impact of cost savings

Strong start of the season (August). Positive reception of new collections, acceleration of sales (highest LFLs in Reserved and Mohito)

Target: increase in EBIT and improvement of profitability

Preliminary estimates for the period from 1 August 2023 to 20 September 2023.

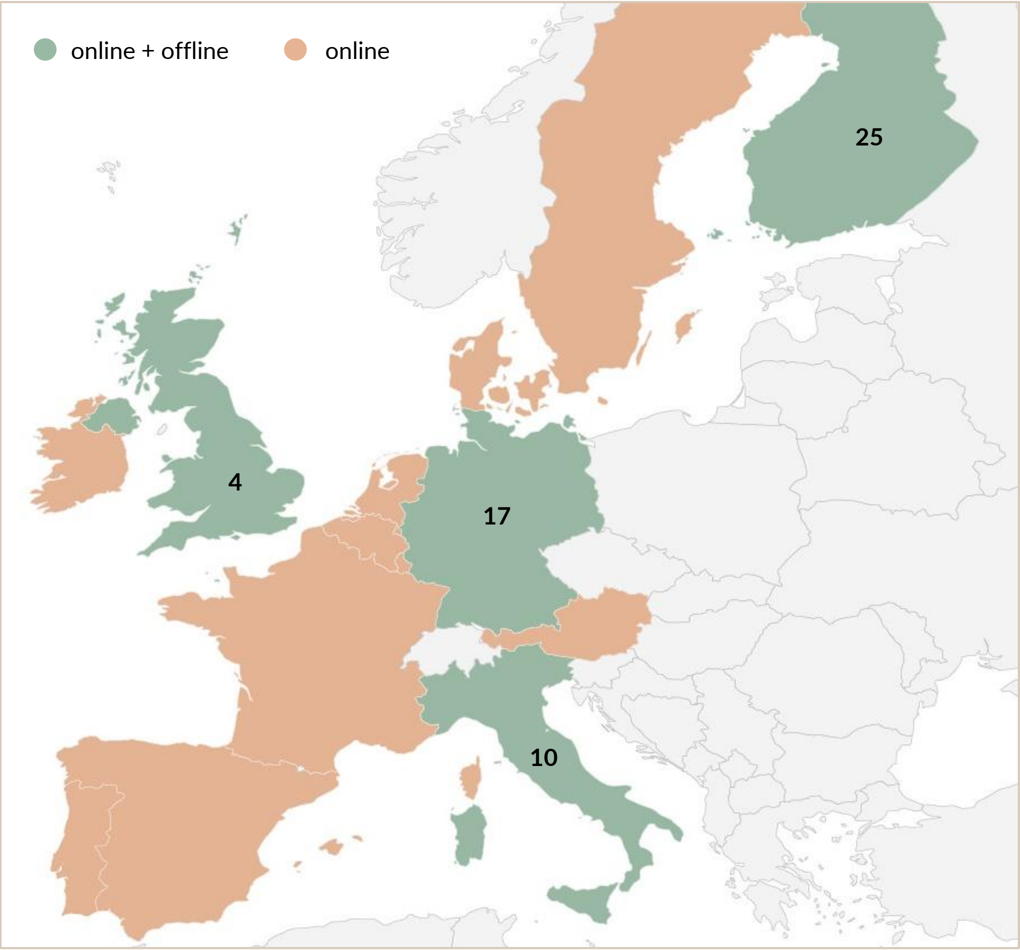
Expansion in Western Europe

2H23/24 targets:

Further expansion of the Reserved brand in the United Kingdom and Italy. Increasing floorspace in Finland, development of younger brands.

Openings of subsequent Sinsay brand stores in Italy as Western Europe's youngest market.

Profitable expansion in Western Europe due to attractive rental terms adapted to the current commercial real estate market.



Planned floorspace at the end of 2023/24 in Western Europe – 84.6 ths. m^2 and 56 stores.

More than 500 stores in the SEE region

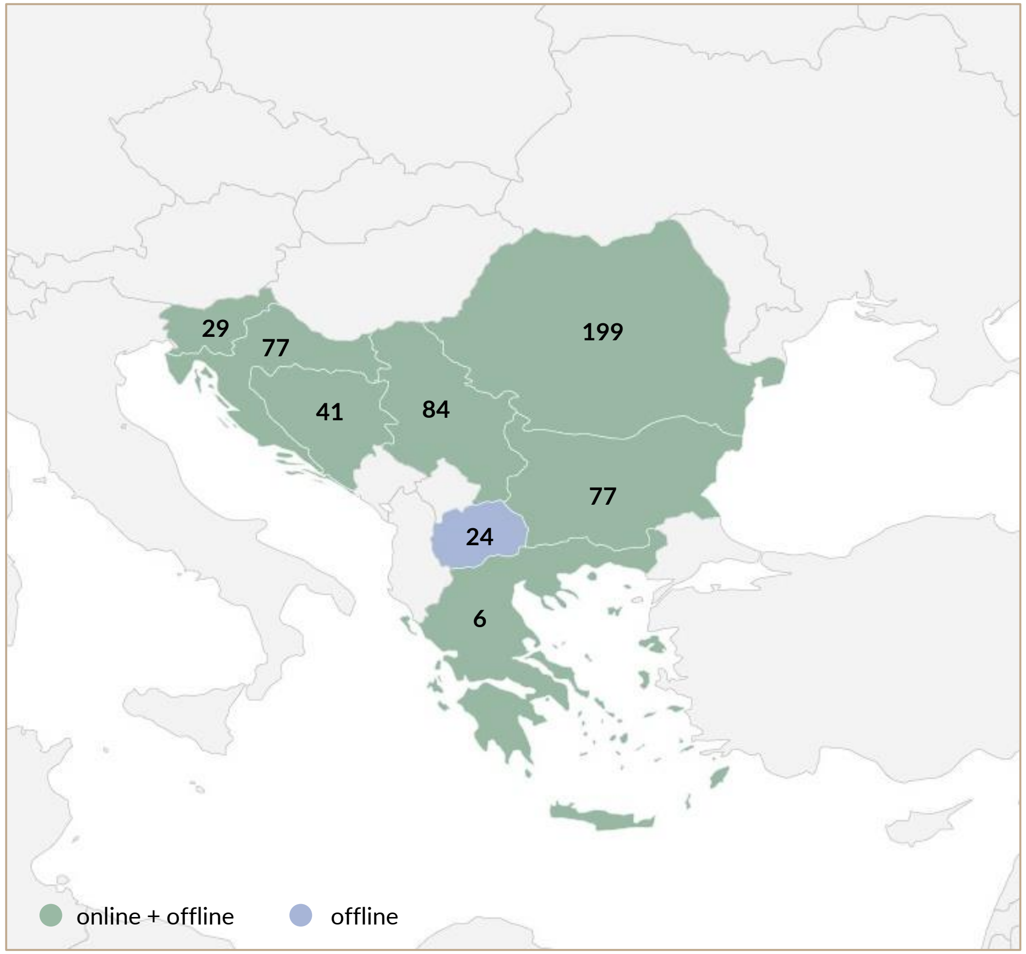
2H23/24 targets:

Strong developmend potential of traditional store network, particularly in Romania, Bulgaria and Serbia.

Openings of further Sinsay brand stores in Greece, the youngest traditional market of the region.

Use of logistics facilities in Romania to continue the dynamic online development in the region.

Opening of an online store in Bosnia and Herzegovina.



Planned floorspace at the end of 2023/24 in the SEE region - 522.6 ths. m^2 and 537 stores.

Sinsay's continued dynamic development

The brand with the highest share of sales in the Group.

1,000 Sinsay stores by the end of 2023/24.

Flexible approach to the size of stores (possible floorspace below 1,000 m^2).

Competitive advantage in the form of a wide range of products available online.

Another **300** stores in 2024/25.

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Medium-term double-digit floorspace growth

FLOORSPACE GROWTH

Floorspace (ths m^2)	I.2023.	I.2024 target	YoY	I.2025 target	YoY
Poland	753	845	12%	905	7%
Abroad	921	1.155	25%	1,395	21%
TOTAL	1,673	2,000	20%	2,300	15%

At the end of 2023/24

2 million m^2 floorspace

Growth target for the next two years:

10%-15%

increase in floorspace per year

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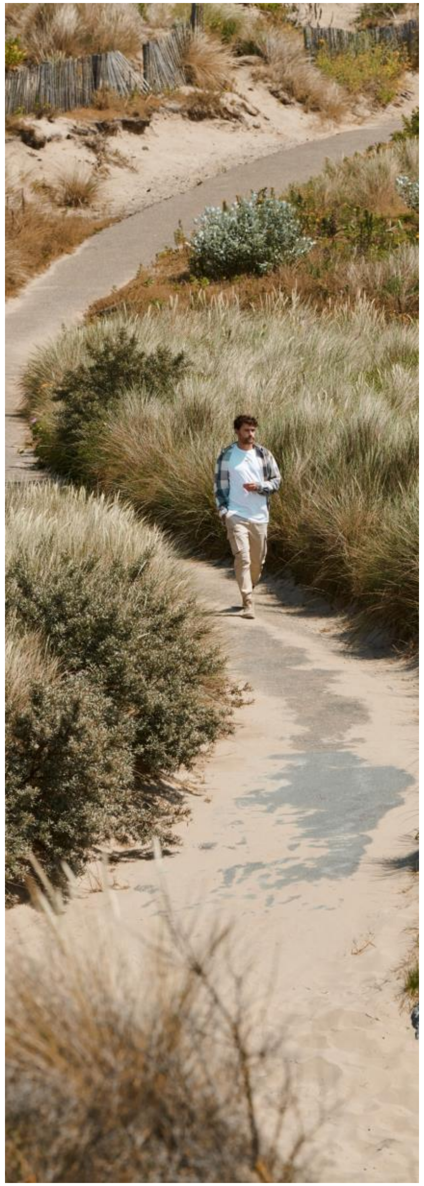
2023/24 target: growth in profitability

Offline revenues - 25% YoY growth due to higher floorspace and positive LFLs Online revenues - stable YoY Group revenues at ca PLN 18bn	Gross profit margin on sales 51-53% PLN 0.5bn+ cost reductions (performance marketing, logistics) EBIT margin 10%+	PLN 1.1bn CAPEX, including PLN 800m for stores Working capital normalisation: liabilities higher than inventory Lower YoY net debt/EBITDA



2023/24 opportunities and risks

Opportunities

- Collections tailored to the tastes and needs of clients.
- Development on new markets (South Eastern-Europe, Western Europe).
- Sinsay, Reserved and Mohito mobile apps development.
- PLN appreciation against the USD.
- Maintaining cost discipline.

Risks

- Impact of the economic slowdown on the purchasing behaviour of clients.
- Persistent inflationary pressure.
- Increase in minimum wage in Poland.
- Increased competition in the value-for-money segment.
- Reducing expenses on performance marketing.

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04

Q&A

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05
Back-up

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Correction of the financial statements for 4Q21/22

PLN m, IFRS16	1Q21/22	2Q21/22	3Q21/22	4Q21/22 (before restatement)	Data restatement	4Q21/22 (after restatement)	2021/22 (after restatement)
Revenues	**1,815,3**	**2,990,2**	**3,134,0**	**3,399.3**		**3,399.3**	**11,338.8**
COGS	824.4	1,374.4	1,306.1	1,343.0		1,343.0	4,847.9
Gross profit on sales	**990.9**	**1,615.8**	**1,827.9**	**2,056.3**		**2,056.3**	**6,490.8**
SG&A costs	1,042.6	1,168.6	1,212.6	1,634.2		1,634.2	5,058.1
Other operating income	16.0	10.8	12.9	19.5		19.5	59.3
Other operating costs	26.8	42.3	7.7	287.2	-275.3	11.9	88.7
EBIT	**-62.4**	**415.7**	**620.4**	**154.4**	**275.3**	**429.7**	**1,403.4**
Financial income	8.9	4.3	7.2	-1.1		-1.1	19.3
Financial costs	37.6	20.9	28.0	123.0		123.0	209.6
Pre-tax profit	-91.2	399.0	599.6	30.3	275.3	305.6	1,213.0
Income tax	-11.3	92.3	113.5	18.0		18.0	212.4
Net profit from continued operations	**-79.9**	**306.8**	**486.1**	**12.3**	**275.3**	**287.6**	**1,000.6**
Net profit from discontinued operations	**101.5**	**152.3**	**141.5**	**-167.1**	**333.2**	**166.1**	**561.4**
Net profit of the parent company	**21.5**	**459.1**	**627.6**	**-154.7**	**608.5**	**453.8**	**1,562.0**

Other operating costs
In accordance with the PFSA recommendation, restatement of write-offs related to:

- tangible fixed assets in Russia (mostly stores),
- tangible fixed assets in Ukraine (mostly stores),
- inventories in Ukrainian stores.

Restatement of write-offs from 4Q21/22 to 2Q22/23.

Correction of the financial statements for 2Q22/23

PLN m, IFRS16	1Q22/23	2Q22/23 (before restatement)	Data restatement	2Q22/23 (after restatement)	1H22/23 (after restatement)
Revenues	**3,034.2**	**4,340.6**		**4,340.6**	**7,374.8**
COGS	1,486.3	2,084.7		2,084.7	3,571.1
Gross profit on sales	**1,547.9**	**2,255.8**		**2,255.8**	**3,803.7**
SG&A costs	1,418.5	1,807.8		1,807.8	3,226.4
Other operating income	11.5	17.8	-3.9	13.9	25.3
Other operating costs	23.8	70.4	271.3	341.8	365.6
EBIT	**117.0**	**395.3**	**-275.3**	**120.1**	**237.1**
Financial income	2.8	236.1		236.1	238.8
Financial costs	45.1	33.3		33.3	78.4
Pre-tax profit	74.7	598.2	-275.3	322.9	397.5
Income tax	47.3	60.6		60.6	107.9
Net profit from continued operations	**27.3**	**357.5**	**-275.3**	**262.3**	**289.6**
Net profit from discontinued operations	**240.7**	**-291.3**	**-333.2**	**-624.5**	**-383.9**
Net profit of the parent company	**268.0**	**246.2**	**-608.5**	**-362.3**	**-94.3**

Other operating activity
Write-off of all Ukrainian stores (PLN 157.4m) and all Ukrainian goods (PLN 117.9m). Decrease in other operating income by PLN 3.9 m (related to write-offs on inventory).

Discontinued operations
In accordance with the PFSA recommendation, the write-off of Russian stores was restated from 4Q21/22 to 2Q22/23.

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Correction of the financial statements for 3Q22/23

PLN m, IFRS16	3Q22/23 (before restatement)	Data restatement	3Q22/23 (after restatement)	9M22/23 Data restatement	9M22/23 (after restatement)
Revenues	**4,366.8**		**4,366.8**		**11,741.5**
COGS	2,131.5	100.7	2,232.2	100.7	5,803.3
Gross profit on sales	**2,235.3**	**-100.7**	**2,134.5**	**-100.7**	**5,938.3**
SG&A costs	1,811.3		1,811.3		5,037.7
Other operating income	115.0	-101.6	13.4	-105.5	38.7
Other operating costs	27.1	-202.3	-175.1	69.1	190.4
EBIT	**511.8**		**511.8**	**-275.3**	**748.9**
Financial income	10.2		10.2		249.0
Financial costs	63.5		63.5		141.9
Pre-tax profit	458.5		458.5	-275.3	586.0
Income tax	62.9		62.9		170.9
Net profit from continued operations	**395.5**		**395.5**	**-275.3**	**685.1**
Net profit from discontinued operations	**0.0**		**0.0**	**-333.2**	**-383.9**
Net profit of the parent company	**395.5**		**395.5**	**-608.5**	**301.2**

Other operating costs
Reversal of a PLN 202.3m write-off consisting of:
(1) PLN 100.7m related to goods in Ukraine,
(2) PLN 101.6m for Ukrainian stores.

Other operating income
Consequence of reversal of the write-off of Ukrainian stores (stores that launched their operations) originally applied in 4Q21/22.

Cost of goods sold
Consequence of reversal of the write-off of Ukrainian goods originally fully written off in 4Q21/22.

Correction of the financial statements for 4Q22/23

PLN m, IFRS16	4Q22/23 (before restatement)	Data restatement	4Q22/23 (after restatement)	2022/23 Data restatement	2022/23 (after restatement)
Revenues	**4,185.0**		**4,185.0**		**15,926.5**
COGS	2,093.0	17.1	2,110.2	117.9	7,913.4
Gross profit on sales	**2,091.9**	**-17.1**	**2,074.8**	**-117.9**	**8,013.1**
SG&A costs	1,664.8		1,664.8		6,702.5
Other operating income	28.6	28.7	57.3	-76.8	95.9
Other operating costs	20.2	11.6	31.7	80.6	222.1
EBIT	**435.3**		**435.3**	**-275.3**	**1,184.4**
Financial income	-122.0		-122.0		126.9
Financial costs	81.9		81.9		223.8
Pre-tax profit	231.5		231.5	-275.3	1,087.5
Income tax	47.7		47.7		218.5
Net profit from continued operations	**183.9**		**183.9**	**-275.3**	**868.9**
Net profit from discontinued operations	**0.0**		**0.0**	**-333.2**	**-383.9**
Net profit of the parent company	**185.5**		**185.5**	**-608.5**	**486.7**

Other operating income
A PLN 28.7m write-up related to Ukrainian stores (adjustment of excess reversal of 3Q22/23 write-off).

Other operating costs
Reversal of the remaining part of the write-off on Ukrainian goods (PLN 11.6 m) written off in 2Q22/23.

Cost of goods sold
Reversal of the remaining part of the write-off on Ukrainian goods (PLN 17.1 m) written off in 2Q22/23.

Glossary

Poland	Retail sales in Poland and other sales of LPP SA.
Other countries	Region including: CEE (Czech Republic, Slovakia, Hungary), Baltic (Lithuania, Latvia, Estonia), SEE (Bulgaria, Romania, Croatia, Serbia, Slovenia, Bosnia and Herzegovina, and from 2021/22 Northern Macedonia), WE (Germany, United Kingdom, Finland), CIS (Ukraine, Belarus, Kazakhstan) and activity in ME (Egypt, Qatar, Kuwait, United Arab Emirates, Israel)
EBITDA	EBIT + depreciation from cash flow statement.
Average monthly revenues/ m^2	Quarterly revenues of segment or brand / average working total floorspace/ 3.
Average monthly costs of own stores/ m^2	Quarterly costs of own stores / average working floorspace of own stores (i.e., excluding all franchise stores which represent ca 2.1% of the working floorspace) / 3.
Average monthly SG&A PLN/ m^2	Quarterly SG&A costs/ average working total floorspace excluding stores located in ME/ 3.
Inventory/ m^2	End of period group inventory/ total floorspace without foreign franchise stores.
Cash turnover cycle	Receivables (in days) plus inventories (in days) minus liabilities (in days). Calculations on average amounts of receivables, inventories and liabilities.

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